



**David Rosenthal**  
Associate

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## BACKGROUND

David has a very broad experience having led operations from a senior position, both within large businesses and when working as a consultant. He leads our Client IT Services, working with the accountants and lawyers we advise to offer their own clients a range of independent advisory services, ranging from virtual CTO to individual procurement and implementation projects.

David marshals a team of consultants focussed on getting the right outcome for your clients. He is an expert in getting the most from the budget, resource, time and people available.

As well as displaying these valuable talents, David still manages to be friendly, funny, down-to-earth and pragmatic.

## SKILLS

David's key skills include his ability to: -

- Represent your core values when dealing with your end clients, which reflect ours: professionalism, respect, technical proficiency, and absolute independence.
- Lead, negotiate and communicate at all levels, from operational teams up to Board level
- Manage competing demands and pressures whilst ensuring projects get delivered
- Balance operational, strategic and commercial challenges without losing sight of agreed goals
- Enable businesses and operations to leverage automation and digital tools to optimise their business processes

## EXPERIENCE

After training at KPMG, David worked for a number of well-known institutions, including Deutsche Bank, Bank of America, Commerzbank and Societe Generale.

The various roles he has undertaken have provided him with a broad range of experience, from Tax Specialist and Product Development Manager through to COO, dealing with operational, technical, compliance and commercial challenges.